

**Park City Municipal Corporation (“PCMC” or “City”)**

**REQUEST FOR PROPOSALS (“RFP”) NON-BID FOR**

***Park City Fourth of July Drone Show***



***Respondents or their agents are instructed not to contact City employees, agents or contractors of the City, selection committee members, the Mayor’s office or staff, members of the City Council, or attempt to externally manipulate or influence the procurement process in any way, other than through the instructions contained herein, from the date of release of this RFP to the date of execution of the agreement resulting from this solicitation. City, in its sole discretion, may disqualify a Respondent for violation of this provision.***

**NOTICE  
REQUEST FOR PROPOSALS (NON-BID)**

PCMC is inviting proposals from qualified persons or firms (“Respondent”) to provide proposals (“Proposals”) for a drone (“UAV”) show for public entertainment purposes for the Fourth of July Celebrations on July 4, 2024-2028.

PROPOSALS DUE: By 5:00 p.m. on Monday, May 6, 2024.

Submit proposals electronically via *email* to [jenny.diersen@parkcity.org](mailto:jenny.diersen@parkcity.org). The proposals will be opened after the submission deadline.

**In the event of difficulty submitting proposals electronically, proposals can be dropped off at the office of the City Recorder, located at 445 Marsac Avenue, Third Floor – Executive Department, Park City, UT 84060. Proposals submitted to the City Recorder must be delivered on a zip drive. No paper copies may be submitted.**

RFP AVAILABLE: The RFP will be available on Thursday, April 11 at 5 p.m. on the [PCMC website](#). Any modifications to the RFP or responses to questions submitted will be added as an addendum to the RFP posted on the [PCMC website](#). It is the responsibility of Respondents to regularly check for addenda.

QUESTIONS: All questions regarding this RFP must be submitted in writing to [Jenny.diersen@parkcity.org](mailto:jenny.diersen@parkcity.org) by Thursday, May 2 at 5:00 p.m. **Please do not submit the same question multiple times.**

PRE-PROPOSAL MEETING: **A pre-proposal meeting will be held at 1:00 p.m. on Tuesday, April 30, 2024, at City Hall, 445 Marsac Avenue, 3<sup>rd</sup> Floor, Park City, Utah, in the Marsac Executive Conference Room.** Attendance is strongly encouraged for all Respondents. RSVP is required by 5:00 p.m. on Tuesday, April 9, 2024, to [jenny.diersen@parkcity.org](mailto:jenny.diersen@parkcity.org). Requests for reasonable accommodation at the pre-proposal meeting shall be made no later than 48 hours in advance to the Project Contact above. Accommodation may include alternative formats, interpreters, and other auxiliary aids.

PROJECT LOCATION: Park City Mountain Resort, First Time Parking Lot, 1345 Lowell Avenue, Park City, Utah 84060, as further described in **Exhibit “A”** attached hereto and made a part hereof. If the Respondent cannot use the selected location, they may propose an alternative location within the boundaries of Park City’s jurisdiction. Such a proposal shall include a description of the location, a statement of property owner consent, and confirmation of the ability to obtain appropriate liability coverage. An alternative location is subject to approval by the City in its sole discretion.

PROJECT DESCRIPTION (brief): A drone show for public entertainment purposes for the Fourth of July Celebrations on July 4, 2024-2026, with an option to extend the agreement for an additional two years for 2027 and 2028.

PROJECT DEADLINE (if applicable): July Fourth, 2024, 2025, and 2026.

OWNER: Park City Municipal Corporation

P.O. Box 1480  
Park City, UT 84060

CONTACT: *Jenny Diersen, Special Events Manager*  
[jenny.diersen@parkcity.org](mailto:jenny.diersen@parkcity.org)

**Proposals will remain valid for 90 days after submission. PCMC reserves the right to reject any or all proposals received for any reason. Furthermore, PCMC reserves the right to change dates or deadlines related to this RFP. PCMC also reserves the right to waive any informality or technicality in proposals received when in the best interest of PCMC.**

### **I. Introduction.**

PCMC has produced the Fourth of July celebration event since 2016. This is one of our community's favorite events and attracts nearly 40,000 people – locals and visitors alike.

As a part of the event, we typically host a public fireworks display to culminate the day-long celebration of our nation's birthday. With increased wildfire risk and environmental impacts from traditional fireworks, we are shifting to a more sustainable option of a drone show. A successful Respondent should have prior experience in executing public drone shows.

The total project maximum funds available are \$135,000 total/\$45,000 per year.

### **II. Scope of Project.**

The successful Respondent will conduct a drone show on the evenings of July 4, 2024, 2025, and 2026, between 9:30 p.m. and 10:00 p.m. This includes management of the program, including staffing, maintaining safety, site setup, execution of the show, and breakdown, all in coordination with City staff.

The selected Respondent will work with City staff and a contracted event planner hired by the City on all matters related to the project. This shall include budgetary considerations, project timelines, accessibility, and obtaining required City, County, or State permits, and coordinating with local businesses or organizations.

### **III. Contents of Proposal and Evaluation Criteria.**

A. Required content and minimum qualifications.

The proposal must include:

- **Bio**– information and brief resume, focusing on the past three years. Include information about your business organizational structure related to the project.
- **Experience & References** - A statement detailing your experience in drone programming and the experience and financial stability of your business, including information about licensing, current business licenses, and staff training/licenses. Respondents should include no less than two references with names, phone numbers, and emails.
- **Proposal**– Describe your proposal for this project. Explain the proposed operational plan, flight plan, site location/map, budget, timeline (leading up to and day of the program), process, required certifications, and method to complete the project.
- **Budget**– Include a proposed budget of projected costs to be incurred by the selected Respondent, including the performance of services specified, labor, travel, lodging, insurance, materials, and any other costs.

Proposals will be evaluated on the criteria listed below. Proposals are limited to 10 pages.

If Respondent proposes to use a third party (subcontractor, subconsultant, etc.) for completing all or a portion of the scope of work requirements, state the name and identify the portion of the scope of work to be completed by a third party.

#### B. Evaluation Criteria

Each member of the selection committee shall use the evaluation criteria and percentage weights below to establish their own ranking of the Respondents. The committee shall then use these individual rankings to establish an aggregate ranking of all the accepted Proposals. The evaluation criteria and basis for the award are attached as **Exhibit “B”** and incorporated herein.

General and Specialized Experience – (30%): (a) Respondent’s ability, capacity, and skill to perform or provide the required services; (b) Respondent’s demonstrated ability with respect to quality, availability, and adaptability of the supplies or contractual services; and (c) Respondent’s organizational and financial history.

Past Performance and Experience of Proposed Personnel – (20%).

Plan of Operation/Performance – (50%): (a) quality of Respondent’s operation plan; (b) Respondent’s plan to contribute to City’s defined goals; and (c) Respondent’s proposed budget for the project.

The selection committee will consider all documents, the presentation/interview if applicable, the response to the RFP, information gained while evaluating responses, and any other relevant information to make its determination. The committee will select the Respondent which, in the committee's sole judgment, is best able to provide a drone show for public entertainment purposes for the Fourth of July Celebrations on July 4, 2024-2026.

**NOTE: Price may not be the sole deciding factor.**

PCMC reserves the right to reject any and all proposals for any reason. Proposals lacking required information will not be considered. The award of a contract is subject to approval by City Council.

**IV. Government Records Access and Management Act.**

PCMC will maintain a nonpublic process for the duration of this solicitation in accordance with Government Records Access and Management Act, Title 63G, Chapter 2 of the Utah Code (“GRAMA”). Pursuant to Utah Code § 63G-2-305(6), all records related to this RFP, including but not limited to proposals, evaluation, and selection procedures, and any records created during the evaluation and selection process will remain nonpublic records. After execution of a contract, all submittals will be treated as public records in accordance with the requirements of GRAMA unless otherwise claimed by the Respondent as exempt from disclosure pursuant to Utah Code § 63G-2-309, as amended. The burden of claiming an exemption shall rest solely with each Respondent. Respondent shall submit any materials for which Respondent claims an exemption from disclosure marked as “Confidential” and accompanied by a statement from Respondent supporting the exemption claim. PCMC shall make reasonable efforts to notify Respondent of any GRAMA requests for documents submitted under an exemption claim. Respondent waives any claims against PCMC related to disclosure of any materials pursuant to GRAMA. Please note the following:

- A. Respondent must not stamp all materials confidential. Only those materials for which a claim of confidentiality can be made under GRAMA, such as trade secrets, pricing, non-public financial information, etc., should be stamped.
- B. Respondent must submit a letter stating the reasons for the claim of confidentiality for every type of information that is stamped “Confidential.” Generally, GRAMA only protects against the disclosure of trade secrets or commercial information that could reasonably be expected to result in unfair competitive injury. Failure to timely submit a written basis for a claim of “Confidential” may result in a waiver of an exemption from disclosure under GRAMA.

- C. For convenience, a Business Confidentiality Request Form (“BCR Form”) is attached to this RFP as **Attachment 1** and incorporated herein. Respondent must submit a completed BCR Form at the time of submission of any proposal.

**V. Ethics.**

By submission of a proposal, Respondent represents and agrees to the following ethical standards:

**REPRESENTATION REGARDING ETHICAL STANDARDS:** Respondent represents that it has not: (1) provided an illegal gift or payoff to a city officer or employee or former city officer or employee, or his or her relative or business entity; (2) retained any person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, or brokerage or contingent fee, other than bona fide employees of bona fide commercial selling agencies for the purpose of securing business; (3) knowingly breached any of the ethical standards set forth in the City's conflict of interest ordinance, Chapter 3.1 of the Park City Code; or (4) knowingly influenced, and hereby promises that it will not knowingly influence, a city officer or employee or former city officer or employee to breach any of the ethical standards set forth in the City's conflict of interest ordinance, Chapter 3.1 of the Park City Code.

**VI. Selection Process.**

Proposals will be evaluated on the criteria listed in Section IV, Contents of Proposal and Evaluation Criteria, above.

The selection process will proceed on the following anticipated schedule:

- RFP Available: Thursday, April 11, 2024
  - Questions Due: By 5:00 p.m. (MST) on Thursday, May 2, 2024
  - RFP Proposal Due: By 5:00 p.m. on Monday, May 6, 2024
  - Selection Committee Meeting: Week of May 6, 2024
  - Interviews Conducted by May 10, 2024
  - City Council Approval (tentative): Thursday, May 23, 2024
  - Successful Respondent selected and contract executed by Friday, May 31, 2024
  - Project Deadline: July Fourth, 2024, 2025, 2026.
- A. A selection committee comprised of qualified persons, which may include City staff from Special Events, Police, Emergency Management, and Building Departments or representatives from other public and private stakeholders such as Park City Mountain Resort, will open, review, and evaluate all

proposals.

- B. The selection committee may conduct interviews with the highest ranked Respondents. If applicable, interview requirements will be provided to those Respondents selected for further consideration.
- C. Final selection of the top-ranked Proposal and preparation of contract.
- D. All contracts with an aggregate cost over the term that exceeds \$100,000 require approval of the City Council.
- E. Contract execution.

Following completion of the evaluation and establishment of the ranking, negotiations for contract purposes may be initiated with the top ranked Respondent. In the event that an agreement is not reached, PCMC may enter into negotiations with the next highest-ranked Respondent.

**VII. PCMC Standard Agreement Required.**

- A. The successful Respondent will be required to enter into PCMC'S standard Professional Services Agreement. A form of the standard agreement is attached to this RFP as **Exhibit "C"** and incorporated herein.
- B. **ANY REQUEST FOR CHANGES RELATED TO INDEMNIFICATION OR INSURANCE PROVISIONS CONTAINED IN PCMC'S STANDARD AGREEMENT MUST BE SUBMITTED NO LATER THAN THE PROPOSAL/SUBMITTAL DEADLINE. ANY REQUESTED CHANGES TO PCMC'S STANDARD INSURANCE AND INDEMNIFICATION PROVISIONS MAY BE APPROVED IN THE SOLE DISCRETION OF PCMC.**

A Respondent must be authorized to do business in Utah at the time of contract execution. If Respondent's address is within the 84060-zip code, a valid PCMC business license is required.

**VIII. General Provisions.**

- A. No Representations or Warranty. It is the responsibility of each Respondent to carefully examine this RFP and evaluate all of the instructions, circumstances and conditions which may affect any proposal. Failure to examine and review the RFP and other relevant documents or information will not relieve Respondent from complying fully with the requirements of this RFP. Respondent's use of the information contained in the RFP is at Respondent's own risk and no representation or warranty is made by PCMC

regarding the materials in the RFP.

- B. Cost of Developing Proposals. All costs related to the preparation of the proposals and any related activities are the sole responsibility of the Respondent. PCMC assumes no liability for any costs incurred by Respondents throughout the entire selection process.
- C. Equal Opportunity. PCMC will make every effort to ensure that all respondents are treated fairly and equally throughout the advertisement, review, and selection process. The procedures establish herein are designed to give all parties reasonable access to the same basic information.
- D. Proposal Ownership. All proposals, including attachments, supplementary materials, addenda, etc., will be retained as property of PCMC and will not be returned to the Respondent.
- E. Modification of RFP. PCMC reserves the right to cancel or modify the terms of this RFP and/or the project at any time and for any reason preceding the contract execution. PCMC will provide written notice to Respondents of any cancellation and/or modification.
- F. Financial Responsibility. No proposal will be accepted from, or contract awarded to, any person, firm or corporation that is in arrears to PCMC, upon debt or contract, or that is a defaulter, as surety or otherwise, upon any obligation to the PCMC, or that may be deemed irresponsible or unreliable by PCMC. Respondents may be required to submit satisfactory evidence demonstrating the necessary financial resources to perform and complete the work outlined in this RFP.
- G. Local Businesses. PCMC's policy is to make reasonable attempts to promote local businesses by procuring goods and services from local vendors and service providers, in compliance with Federal, State, and local procurement laws.

**IX. Exhibits**

**Exhibit "A" – Map**

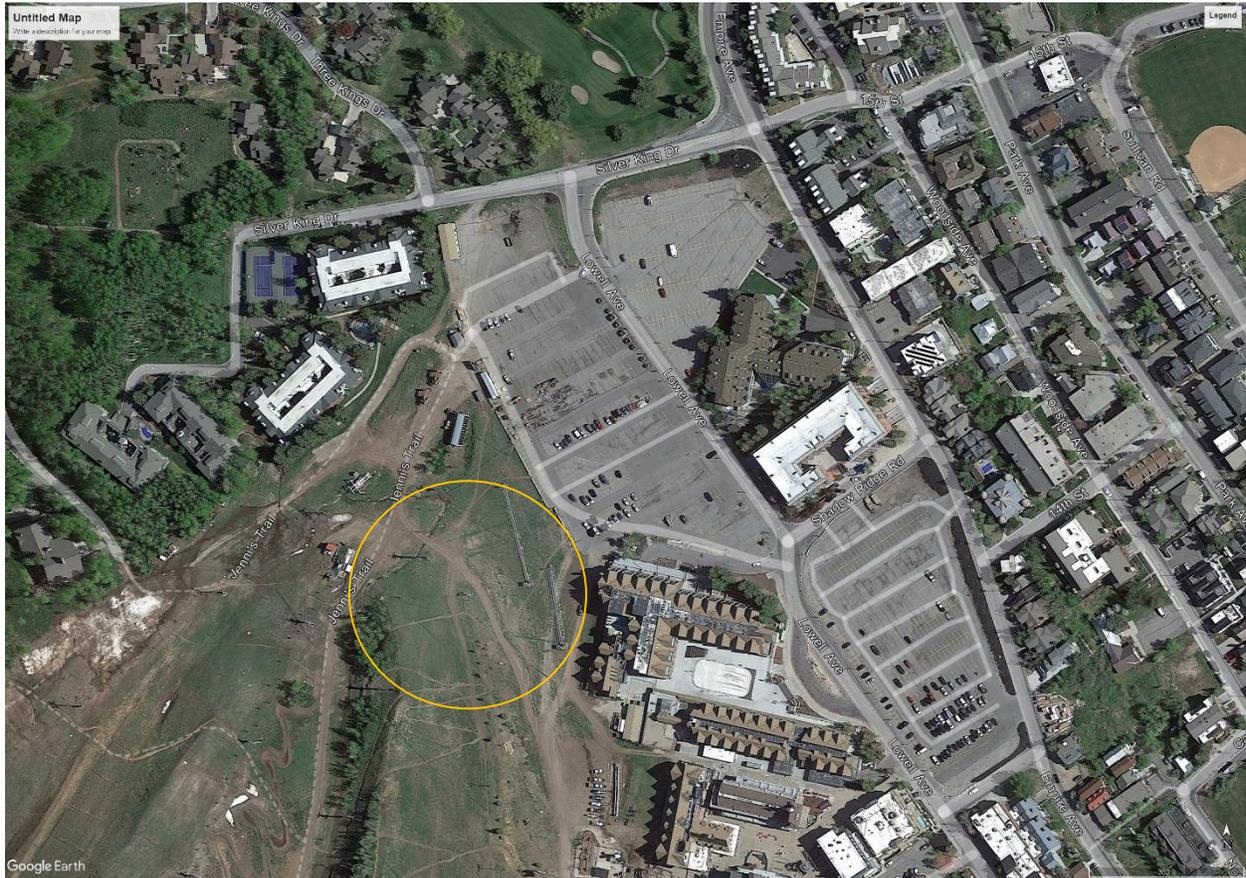
**Exhibit "B" – Evaluation Criteria and Basis for Award**

**Exhibit "C" – Sample Service Provider/Professional Services Agreement**

**Attachment 1 – Business Confidentially Request Form**

# Exhibit "A"

## Project Location Site Map – Park City Mountain Resort



## **Exhibit “B”**

### **EVALUATION CRITERIA AND BASIS FOR AWARD**

- A. Initially, a review of each Proposal will be completed by Special Events, Police, Emergency Management, and Building Departments to ensure compliance with the terms, conditions, and requirements of the RFP. Any Proposals that fail to meet all the Minimum Qualifications listed in Section III of the RFP may be deemed non-responsive.

Each member of the selection committee shall use the evaluation criteria and percentage weights below to establish their own ranking of the Respondents. The committee shall then use these individual rankings to establish an aggregate ranking of all the acceptable proposals.

1. General and Specialized Experience – (30%)
    - a. Respondent’s ability, capacity, and skill to perform or provide the required services;
    - b. Respondent’s demonstrated ability with respect to quality, availability, and adaptability of the supplies or contractual services; and
    - c. Respondent’s organizational and financial history.
  2. Past Performance and Experience of Proposed Personnel – (20%)
    - a. Clarity of Proposal.
    - b. Respondent references, event history with an emphasis on the last three years, including history working with City municipalities.
    - c. Respondent’s process, staff training, and method to complete the project.
  3. Plan of Operation/Performance – (50%):
    - a. Quality of Respondent’s operation plan;
    - b. Respondent’s proposed Scope of;
    - c. Respondent’s plan to contribute to City’s defined goals; and
    - d. Respondent’s proposed budget for the project.
- B. Interviews. The City reserves the right to conduct interviews with the highest-ranked Respondent(s). Interview requirements will be provided to those Respondent(s) selected for further consideration. Respondents are reminded that the selection committee shall look at the reasonableness of all aspects of the Proposal and shall, in the selection committee’s sole judgment, choose the Respondent with the best overall Proposal.

**Exhibit “C”**  
**SAMPLE SERVICE PROVIDER/PROFESSIONAL SERVICES AGREEMENT**

**PROFESSIONAL SERVICES AGREEMENT**

This Professional Services Agreement (“**Agreement**”) is between **PARK CITY MUNICIPAL CORPORATION**, a Utah municipal corporation (“**PCMC**”), and [insert NAME OF SERVICE PROVIDER], a [insert state of incorporation or formation] [insert “corporation,” “limited liability company,” or other entity type] (the “**Service Provider**”).

PCMC and Service Provider want to enter into an agreement for the Service Provider to perform the services and tasks as specified below.

The parties therefore agree as follows:

**ARTICLE 1 – SCOPE OF SERVICES.**

- A. Scope of Services. Service Provider shall perform the services and tasks identified and designated as Service Provider responsibilities throughout this Agreement and as outlined in **Schedule A** attached to this Agreement (“**Scope of Services**”).
- B. Service Provider Representative. Service Provider designates [insert name of Service Provider representative] as the authorized representative vested with the authority to act on behalf of the Service Provider. Service Provider may change its designated representative by providing written notice to PCMC.
- C. PCMC Representative. PCMC designates Jenny Diersen, the Special Event Manager or their designee as its representative who has the authority to act on behalf of PCMC.

**ARTICLE 2 – TERM.**

This Agreement will become effective as of the date the last party signed it as indicated by the date associated with that party’s signature. The term of this Agreement ends at midnight on July 30, 2026, unless the Agreement is extended for an additional two (2) years for 2027 and 2028, provided both parties execute written notice of consent to renew by July 15, 2026.

**ARTICLE 3 – COMPENSATION, INVOICING, AND PAYMENT.**

- A. Compensation. For performance of the Scope of Services, PCMC shall pay a total fee in an amount not to exceed \$\_\_\_\_\_. Any work performed beyond the defined Scope of Services requires a written request from PCMC. Compensation for

such additional work shall adhere to the terms outlined in **Schedule B**, if attached. In the absence of a **Schedule B**, any compensation for extra work shall be determined based on a mutually agreed-upon written agreement between both parties.

- B. Invoicing and Payment. Service Provider shall invoice PCMC on an annual basis for services completed during that year. PCMC will pay for 50% of services with an annual approved flight plan, and 50% of services) at the completion of the show with receipt of an invoice from the Service Provider. PCMC shall pay Service Provider within 30 days of receipt of each invoice. Requests for earlier payment will be considered if a discount is offered for the earlier payment. For services that remain unpaid for a period exceeding 60 days, interest will accumulate at a rate of six percent per annum.

#### **ARTICLE 4 – FLIGHT PLAN AND REPRESENTATIONS AND WARRANTIES.**

- A. Flight Plan. Service Provider shall prepare a written or verbal flight plan before operating any unmanned aerial vehicles (UAV) on this Project. Such flight plan shall include the operational objective, surrounding buildings and other topography, weather patterns, time of day, or special events, safeguards for privacy, and notification of nearby third parties potentially impacted by Service Provider’s operation of a UAV.
- B. Representations and Warranties. Service Provider represents and warrants the following:
  - (1) Service Provider has obtained all permits or exceptions required by law to operate any UAV in connection with the Services and its operators have received the necessary training, certifications, and licenses as required by the applicable jurisdiction. The City retains the right to request proof of applicable certifications and licenses from Service Provider.
  - (2) Service Provider shall observe all applicable laws, regulations, and rules in connection with the Services, including but not limited to those related to UAV operation, privacy, trespass, and safety.
  - (3) Any UAV operated by Service Provider in the performance of the Services shall be properly maintained and airworthy.

#### **ARTICLE 5 – SERVICE STANDARDS AND COMPLIANCE WITH LAWS.**

- A. Service Standards. Service Provider shall be responsible for the quality of all services performed by its employees, agents, subcontractors, and all other persons (collectively, “**Subcontractors**”) performing any services under this Agreement. All services shall be

executed with competence and in conformity with the standard of care, diligence, and skill typically exercised by professionals within the Service Provider's field.

- B. Conformance to Laws. In providing services under this Agreement, Service Provider and its Subcontractors shall comply with all applicable federal, state, PCMC, and other local laws, regulations, and ordinances, including applicable licensure and permit requirements, regulations for certification, operation of facilities, and accreditation, employment laws, and any other standards or criteria described in this Agreement.
- C. E-Verify. Service Provider shall register and participate in E-Verify or an equivalent program for each employee employed within the state of Utah if this Agreement is entered into for the physical performance of services within Utah, unless exempted by Utah Code § 63G-12-302. Service Provider shall require that each of its Subcontractors, at every tier, certify under penalty of perjury that each Subcontractor has registered and is participating in E-Verify or an equivalent program, to the extent applicable.

#### **ARTICLE 6— RECORDS AND INSPECTIONS.**

- A. Records. Service Provider shall keep any records, documents, invoices, reports, data, information, and all other material regarding matters covered, directly or indirectly, by this Agreement for six years after expiration of this Agreement. This includes everything necessary to properly reflect all expenses related to this Agreement and records of accounting practices necessary to assure proper accounting of all expenses under this Agreement.
- B. Inspection of Records. Service Provider shall make all of the records referenced in this section available for inspection to PCMC, its authorized representatives, the State Auditor, and other government officials authorized to monitor this Agreement by law. Service Provider must permit PCMC or its authorized representative to audit and inspect any data or other information relating to this Agreement. PCMC reserves the right to initiate an audit of the Service Provider's activities concerning this Agreement, at the expense of PCMC, utilizing an auditor selected by PCMC.
- C. Government Records Access and Management Act. PCMC is subject to the requirements of the Government Records Access and Management Act, Title 63G, Chapter 2 of the Utah Code ("**GRAMA**"). All materials submitted by Service Provider related to this Agreement are subject to disclosure unless the materials are exempt from disclosure under GRAMA. The burden of claiming an exemption from disclosure rests solely with Service Provider. Any materials for which Service Provider claims an exemption from disclosure based on business confidentiality as provided in Utah Code § 63G-2-309 (or successor provision) must be marked as "Confidential" and accompanied at the time of submission by a statement from Service Provider explaining the basis for the claim.

Generally, GRAMA only protects against the disclosure of trade secrets or commercial information that could reasonably be expected to result in unfair competitive injury. PCMC will make reasonable efforts to notify Service Provider of any requests made for disclosure of documents submitted under a claim of confidentiality. Service Provider specifically waives any claims against PCMC related to disclosure of any materials pursuant to GRAMA.

#### **ARTICLE 7 – RELATIONSHIP OF PARTIES.**

- A. Independent Contractor. The parties intend that Service Provider is an independent contractor and not an employee of PCMC. Except as specifically provided in this Agreement, the parties intend that Service Provider has no authority to act on behalf of PCMC.
- B. Subcontractor Relationship. The Service Provider shall have full control and authority over performance and activities of its Subcontractors throughout the execution of this Agreement. It is the sole responsibility of Service Provider to ensure that its Subcontractors adhere to the terms and conditions outlined in this Agreement. Furthermore, Service Provider shall bear full responsibility for any actions or omissions of its Subcontractors.
- C. Treatment of Assets. Neither party will have an interest in the intellectual property owned or licensed by the other party, unless otherwise agreed by the parties in writing. PCMC will become the owner of all deliverables, work product, and other materials specifically created by the Service Provider and its Subcontractors under this Agreement.

#### **ARTICLE 8 – INDEMNIFICATION.**

- A. Definitions. In this Agreement, the following definitions apply:
  - (1) **“Indemnifiable Losses”** means the aggregate of Losses and Litigation Expenses.
  - (2) **“Litigation Expense”** means any reasonable out-of-pocket expense incurred in defending a Proceeding or in any related investigation or negotiation, including court filing fees, court costs, arbitration fees, witness fees, and attorneys’ and other professionals’ fees and disbursements.
  - (3) **“Loss”** means any amount awarded in, or paid in settlement of, any Proceeding, including any interest but excluding any Litigation Expenses.

- (4) **“Proceeding”** means any investigation, claim, judicial, administrative, or arbitration action or lawsuit, or other cause of action of every kind or character, brought by third parties against PCMC, its agents, employees, or officers, that arises out of this Agreement or the performance of this Agreement by Service Provider or its Subcontractors or subconsultants of any tier, or anyone acting under Service Provider’s direction or control, including after the expiration or termination of this Agreement.
- B. **Indemnification.** Service Provider shall indemnify PCMC and its agents, employees, and officers against all Indemnifiable Losses arising out of a Proceeding, except to the extent the Indemnifiable Losses were caused by the negligence or willful misconduct of PCMC.
- C. **Obligation to Defend.** Service Provider shall, at its sole cost and expense, defend PCMC and its agents, employees, and officers from and against all Proceedings, provided that Service Provider is not required to defend PCMC from any Proceeding arising from the sole negligence of PCMC or its agents, employees, or officers.
- D. **Tender.** Service Provider’s obligation to defend will arise upon PCMC’s tender of defense to Service Provider in writing. If PCMC fails to timely notify Service Provider of a Proceeding, Service Provider will be relieved of its indemnification obligations to the extent that Service Provider was prejudiced by that failure. Upon receipt of PCMC’s tender of defense, if Service Provider does not promptly notify PCMC of its acceptance of the defense and thereafter duly and diligently defend PCMC and its agents, employees, and officers, then Service Provider shall pay and be liable for the reasonable costs, expenses, and attorneys’ fees incurred in defending the Proceeding and enforcing this provision.
- E. **Legal Counsel.** To assume the defense, Service Provider must notify PCMC of their intent to do so. Promptly thereafter, Service Provider shall retain independent legal counsel that is reasonably acceptable to PCMC.
- F. **Settlement.** After Service Provider assumes the defense of a Proceeding, Service Provider may contest, pay, or settle the Proceeding without the consent of PCMC only if that settlement (1) does not entail any admission on the part of PCMC that it violated any law or infringed the rights of any person, (2) provides as the claimant’s sole relief monetary damages that are paid in full by Service Provider, and (3) requires that the claimant release PCMC and its agents, employees, and officers from all liability alleged in the Proceeding.
- G. **Waiver.** Service Provider expressly agrees that the indemnification provision herein constitutes the Service Provider’s waiver of immunity under Utah Code § 34A-2-105 for the purposes of this Agreement. This waiver has been mutually negotiated by the

parties. The provisions of this section shall survive the expiration or termination of this Agreement. No liability shall attach to PCMC by reason of entering into this Agreement except as expressly provided herein.

- H. No Limitation. The indemnification obligations of this Agreement shall not be reduced by a limitation on the amount or type of damages, compensation, or benefits payable by or for the Service Provider or Subcontractor under workers' compensation acts, disability benefits acts, or other employee benefit acts.
- I. Interpretation. The parties intend that the indemnity and defense provisions in this Article shall be interpreted so as to be enforceable to the fullest extent permitted by law, but nothing herein shall be interpreted to violate public policy.
- J. Environmental Indemnity. Service Provider shall indemnify PCMC, its agents, employees, and officers for any Indemnifiable Losses from a Proceeding arising out of Service Provider's violation of federal, state, or local environmental laws or regulations, and shall include but not be limited to all cleanup and remedial costs, diminution in value of property, and any fines or fees imposed as a result.

#### **ARTICLE 9 – INSURANCE.**

At its own cost and expense, Service Provider shall maintain the following mandatory insurance coverage to protect against claims for injuries to persons or property damage that may arise from or relate to the performance of this Agreement by Service Provider, its agents, representatives, employees, or Subcontractors for the entire duration of this Agreement or for such longer period of time as set forth below. Prior to commencing any work, Service Provider shall furnish a certificate of insurance as evidence of the requisite coverage. The certificate of insurance must include endorsements for additional insured, waiver of subrogation, primary and non-contributory status, and completed operations.

- A. Commercial General Liability Insurance. Service Provider shall maintain commercial general liability insurance on a primary and non-contributory basis in comparison to all other insurance, including PCMC's own policies of insurance, for all claims against PCMC. The policy must be written on an occurrence basis with limits not less than \$2,000,000 per occurrence and \$4,000,000 aggregate for personal injury and property damage. Upon request of PCMC, Service Provider must increase the policy limits to at least the amount of the limitation of judgments described in Utah Code § 63G-7-604, the Governmental Immunity Act of Utah (or successor provision), as calculated by the state risk manager every two years and stated in Utah Admin. Code R37-4-3 (or successor provision).

- B. Automobile Liability Coverage. Service Provider shall maintain automobile liability insurance with a combined single limit of not less than \$2,000,000 per accident for bodily injury and property damage arising out of the ownership, maintenance, and use of owned, hired, and non-owned motor vehicles. This policy must not contain any exclusion or limitation with respect to loading or unloading of a covered vehicle.
- C. Professional Liability Insurance. Service Provider shall maintain professional liability insurance with annual limits not less than \$1,000,000 per occurrence. If written on a claims-made basis, Service Provider shall maintain professional liability insurance coverage meeting these requirements for the applicable period of statutory limitation of claims (or statute of repose, if applicable) after completion of the Scope of Services or termination of this Agreement.
- D. Unmanned Aircraft Liability coverage. Service provider shall maintain Unmanned Aircraft Liability coverage with minimum limits of at least Two Million Dollars (\$2,000,000) per occurrence with a waiver of subrogation in favor of Park City Municipal Corporation and Park City Mountain Resort.
- E. Workers' Compensation Insurance and Employer's Liability. Service Provider shall maintain workers' compensation insurance with limits not less than the amount required by statute, and employer's liability insurance limits of at least \$1,000,000 each accident, \$1,000,000 for bodily injury by accident, and \$1,000,000 each employee for injury by disease. The workers' compensation policy must be endorsed with a waiver of subrogation in favor of "Park City Municipal Corporation" for all work performed by the Service Provider, its employees, agents, and Subcontractors.
- F. Umbrella/Excess Coverage. The insurance limits required by this section may be met by either providing a primary policy or in combination with umbrella / excess liability policy(ies). To the extent that umbrella/excess coverage is used to satisfy the limits of coverage required hereunder, the terms of such coverage must be following form to, or otherwise at least as broad as, the primary underlying coverage, including amending the "other insurance" provisions as required so as to provide additional insured coverage on a primary and non-contributory basis, and subject to vertical exhaustion before any other primary, umbrella/excess, or any other insurance obtained by the additional insureds will be triggered.
- G. Insured Parties. Each policy and all renewals or replacements, except those policies for Professional Liability, and Workers Compensation and Employer's Liability, must name PCMC (and its officers, agents, and employees) as additional insureds on a primary and non-contributory basis with respect to liability arising out of work, operations, and completed operations performed by or on behalf of Service Provider

- H. Waiver of Subrogation. Service Provider waives all rights against PCMC and any other additional insureds for recovery of any loss or damages to the extent these damages are covered by any of the insurance policies required under this Agreement. Service Provider shall cause each policy to be endorsed with a waiver of subrogation in favor of PCMC for all work performed by Service Provider, its employees, agents, and Subcontractors.
- I. Quality of Insurance Companies. All required insurance policies must be issued by insurance companies qualified to do business in the state of Utah and listed on the United States Treasury Department's current Department of Treasury Fiscal Services List 570 or having a general policyholders rating of not less than "A-" in the most current available A.M. Best Co., Inc.'s, Best Insurance Report, or equivalent.
- J. Cancellation. Should any of Service Provider's required insurance policies under this Agreement be cancelled before the termination or completion of this Agreement, Service Provider must deliver notice to PCMC within 30 days of cancellation. PCMC may request and Service Provider must provide within 10 days certified copies of any required policies during the term of this Agreement.
- K. Additional Coverage. Notwithstanding anything to the contrary, if Service Provider has procured any insurance coverage or limits (either primary or on an excess basis) that exceed the minimum acceptable coverage or limits set forth in this Agreement, the broadest coverage and highest limits actually afforded under the applicable policy(ies) of insurance are the coverage and limits required by this Agreement and such coverage and limits must be provided in full to the additional insureds and indemnified parties under this Agreement. The parties expressly intend that the provisions in this Agreement will be construed as broadly as permitted to be construed by applicable law to afford the maximum insurance coverage available under Service Provider's insurance policies.
- L. No representation. In specifying minimum Service Provider's insurance requirements, PCMC does not represent that such insurance is adequate to protect Service Provider from loss, damage or liability arising from its work. Service Provider is solely responsible to inform itself of types or amounts of insurance it may need beyond these requirements to protect itself.

#### **ARTICLE 10 – NONDISCRIMINATION.**

- A. Nondiscrimination. Service Provider shall not discriminate against any employee or applicant for employment because of race; ethnicity; color; pregnancy, childbirth, or pregnancy-related conditions; age, if the individual is 40 years of age or older; religion; national origin; disability; sexual orientation; gender identity; or military status.

- (1) Policy. Service Provider shall implement an employment nondiscrimination policy, if Service Provider does not already have such a policy, to effectuate the prohibition in this section; and
- (2) Subcontractor Flow-Through. Service Provider shall incorporate the foregoing non-discrimination provisions in all subcontracts or assignments under this Agreement and take action as required to ensure full compliance with the provisions of this non-discrimination policy.

#### **ARTICLE 11 – ASSIGNMENT/SUBCONTRACTING.**

- A. Assignment. Service Provider shall not assign any portion of its performance under this Agreement without PCMC's written consent. Consent must be sought in writing by the Service Provider not less than 30 days before the date of any proposed assignment. PCMC reserves the right to reject assignment without cause. Any purported transfer in violation of this section will be void.
- B. Subcontracting. Service Provider shall obtain advance written consent from PCMC for any Subcontractor not identified in the Scope of Services.

#### **ARTICLE 12 – TERMINATION.**

- A. Convenience. Either party may terminate this Agreement for any reason or no reason by giving the other party at least 30 days' prior written notice. This Agreement will terminate at midnight at the end of the 30<sup>th</sup> day after that notice is effective. Service Provider must be paid its costs, including contract close-out costs, and profit on work performed up to the time of termination, according to the provisions of this Agreement.
- B. For Cause. If Service Provider fails to comply with any provision of this Agreement and fails to correct noncompliance within three days of having received written notice, PCMC may immediately terminate this Agreement for cause by providing a notice of termination to Service Provider.

#### **ARTICLE 13 – NOTICES.**

- A. Notice Addresses. For a notice or other communication to a party under this Agreement to be valid, it must be addressed using the information specified below for that party or any other information specified by that party in a notice delivered in accordance with this section.

To PCMC: Park City Municipal Corporation  
P.O. Box 1480  
Park City, UT 84060-1480  
Attn: City Attorney's Office  
[PCMC\\_Notices@parkcity.org](mailto:PCMC_Notices@parkcity.org)

With a copy to:  
PCMC's Representative pursuant to Article 1.C.  
PCMC's City Recorder at  
[michelle.kellogg@parkcity.org](mailto:michelle.kellogg@parkcity.org).

To Service Provider: [Name]  
[Address Line 1]  
[Address Line 2]  
[Email address]

- B. Delivery. A notice or other communication under this Agreement will be effective if it is in writing and received by the party to which it is addressed. It will be deemed to have been received as follows: (1) upon receipt as stated in the tracking system of a delivery organization that allows users to track deliveries; (2) when the intended recipient signs for the delivery; (3) when delivered by email to the intended recipient with a read receipt, an acknowledgement of receipt, or an automatic reply.
- C. Refusal or Inability to Deliver. If the intended recipient rejects or otherwise refuses to accept delivery, or if it cannot be delivered because of a change of address for which no notice was given, then delivery is effective upon that rejection, refusal, or inability to deliver.
- D. Time of Delivery. If a notice or other communication addressed to a party is received after 5:00 p.m. on a business day at the location specified in the address for that party, or on a day that is not a business day, then the notice will be deemed received at 9:00 a.m. on the next business day.

#### **ARTICLE 14 – MISCELLANEOUS PROVISIONS.**

- A. Entire Agreement. This Agreement constitutes the entire understanding between the parties regarding the subject matter of this Agreement.
- B. Modification and Waiver. To be effective, any modification to this Agreement or to the Scope of Services must be in writing and signed by both parties. No waiver under this Agreement will be effective unless it is in writing and signed by the party granting the

waiver (in the case of PCMC, by an individual authorized by PCMC to sign the waiver). A waiver granted on one occasion will not operate as a waiver on other occasions.

- C. Timely Performance. Service Provider shall complete the Scope of Services by any applicable deadline stated in this Agreement. Service Provider is liable for all reasonable damages to PCMC incurred as a result of Service Provider's failure to timely perform the Scope of Services required under this Agreement.
- D. Governing Law, Jurisdiction, Venue. Utah law governs all adversarial proceedings arising out of this Agreement or the subject matter of this Agreement. As the exclusive means of bringing adversarial proceedings to resolve any dispute arising out of this Agreement or the subject matter of this Agreement, a party may bring such a proceeding in courts of competent jurisdiction in Summit County, Utah.
- E. Severability. The parties acknowledge that if a dispute between the parties arises out of this Agreement or the subject matter of this Agreement, it would be consistent with the wishes of the parties for a court to interpret this Agreement as follows: (1) with respect to any provision that it holds to be unenforceable, by modifying that provision to the minimum extent necessary to make it enforceable or, if that modification is not permitted by law, by disregarding that provision; (2) if an unenforceable provision is modified or disregarded in accordance with this section, by holding that the rest of the Agreement will remain in effect as written; (3) by holding that any unenforceable provision will remain as written in any circumstances other than those in which the provision is held to be unenforceable; and (4) if modifying or disregarding the unenforceable provision would result in failure of an essential purpose of this Agreement, by holding the entire Agreement unenforceable.
- F. No Non-Party Rights. Nothing in this Agreement is intended to grant rights of any kind to any non-party or create third-party beneficiary rights of any kind.
- G. Force Majeure. For purposes of this Agreement, a Force Majeure Event means any event or circumstance, regardless of whether it was foreseeable, that was not caused by that party and that prevents a party from complying with any of its obligations under this Agreement, but a Force Majeure Event will not include any strike or labor unrest, an increase in prices, a change in general economic conditions, or a change of law. A party that is prevented by the occurrence of a Force Majeure Event from performing any one or more obligations under this Agreement will not be liable for any failure or delay in performing those obligations, on condition that the non-performing party uses reasonable efforts to perform. The non-performing party shall promptly notify the other party of the occurrence of a Force Majeure Event and its effect on performance. Thereafter, the nonperforming party shall update the other party as reasonably necessary regarding its performance. The nonperforming party shall use reasonable efforts to limit damages to the other party and to complete its full performance under this Agreement.

Each party is signing this Agreement on the date stated opposite that party's signature.

**PARK CITY MUNICIPAL CORPORATION,** a Utah  
municipal corporation

Date: \_\_\_\_\_

By: \_\_\_\_\_

Matt Dias  
City Manager

Attest:

\_\_\_\_\_  
City Recorder's Office

Approved as to form:

\_\_\_\_\_  
City Attorney's Office

DRAFT

**[insert NAME OF SERVICE PROVIDER]**

Tax ID #: \_\_\_\_\_

PC Business License #: BL\_\_\_\_\_

Date: \_\_\_\_\_

By: \_\_\_\_\_

[insert name of individual signing]

[insert title of individual signing]

An authorized signer

DRAFT

**SCHEDULE A – SCOPE OF SERVICES**

DRAFT

**SCHEDULE B – FEE SCHEDULE FOR EXTRA WORK**

Note: Any work in addition to or outside the Scope of Services in Schedule A shall be approved in advance in writing by PCMC and shall not exceed the contract price reflected in Article 3 of the Agreement.

DRAFT

# Attachment 1

## REQUEST FOR PROTECTED STATUS

(Business Confidentiality Claims under Utah's Government Records Access and Management Act ("GRAMA"), Utah Code § 63G-2-309)

I request that the described portion of the record provided to Park City Municipal Corporation be considered confidential and given protected status as defined in GRAMA.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Description of the portion of the record provided to Park City Municipal Corporation that you believe qualifies for protected status under GRAMA (identify these portions with as much specificity as possible) (attach additional sheets if necessary): \_\_\_\_\_

The claim of business confidentiality is supported by (please check the box/boxes that apply):

- ( ) The described portion of the record is a trade secret as defined in Utah Code § 13-24-2.
- ( ) The described portion of the record is commercial or non-individual financial information the disclosure of which could reasonably be expected to result in unfair competitive injury to the provider of the information or would impair the ability of the governmental entity to obtain the necessary information in the future and the interest of the claimant in prohibiting access to the information is greater than the interest of the public in obtaining access.
- ( ) The described portion of the record would cause commercial injury to, or confer a competitive advantage upon a potential or actual competitor of, a commercial project entity as defined in Utah Code § 11-13-103(4).

**REQUIRED:** Written statement of reasons supporting a business confidentiality claim as required by Utah Code § 63G-2-305 (1) –(2) (attach additional sheets if necessary):

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**NOTE:** Claimant shall be notified if the portion of the record claimed to be protected is classified as public or if the determination is made that the portion of the record should be disclosed because the interests favoring access outweigh the interests favoring restriction of access. Records claimed to be protected under this business confidentiality claim may not be disclosed until the period in which to bring the appeal expires or the end of the appeals process, including judicial appeal, **unless the claimant, after notice, has waived the claim by not appealing the classification within thirty (30) calendar days.** Utah Code § 63G-2-309(2).

Signature of Claimant: \_\_\_\_\_

Date: \_\_\_\_\_